

# QORTI TAL-APPELL

IMHALLFIN

S.T.O. PRIM IMHALLEF SILVIO CAMILLERI  
ONOR. IMHALLEF GIAENNINO CARUANA DEMAJO  
ONOR. IMHALLEF NOEL CUSCHIERI

**Seduta ta' nhar it-Tnejn 27 ta' Frar 2017**

**Numru 25**  
**Appell numru 476/2016**

**Is-soċjetà civili KPMG**

v.

**II-Ministru għall-Iżvilupp Sostenibbli,  
I-Ambjent u Tibdil fil-Klima;  
u Price Waterhouse Coopers**

1. Dan huwa appell ta' *KPMG* minn deċiżjoni tal-20 ta' Ottubru 2016 tal-Bord ta' Reviżjoni dwar Kuntratti Pubblici ["il-Bord ta' Reviżjoni"], imwaqqaf taħt ir-Regolamenti tal-2010 dwar il-Kuntratti Pubblici<sup>1</sup> [L.S. 174.04]. B'dik id-deċiżjoni il-Bord ta' Reviżjoni, wara oġgezzjoni ta' *Price Waterhouse Coopers [PWC]* kontra deċiżjoni tal-Ministeru għall-Iżvilupp Sostenibbli, I-Ambjent u Tibdil fil-Klima ["il-Ministeru"] illi titwarrab għax "administratively not compliant" offerta ta' *PWC* għal-kuntratt għal "auditing services to the Eco-Contribution Approving

---

<sup>1</sup> Illum sostitwiti bir-Regolamenti tal-2016 dwar l-Akkwist Pubbiku.

*Body*", kien ħassar id-deċiżjoni tal-Ministeru u ordna illi l-offerta titqies fost l-offerti validi.

2. Il-fatti relevanti seħħew hekk: saret sejħha mill-Ministeru għal offerti għall-kuntratt fuq imsemmi. Fost il-kondizzjonijiet tal-offerta l-para.

17.2 igħid hekk:

»17.2 The tenderer must provide a breakdown of the overall price in Euro (€). ... .... Offers are to be submitted up to two decimal points.«

3. Relevanti wkoll huwa l-para 16.1(f):

»16.1 (f) Financial Offer/Bill of Quantities <sup>(Note 3)</sup>

- »(i) The Tender Form in accordance with the form provided in Volume 1, Section 2; ... ....
- »(ii) A financial bid in the form provided in Volume 4.
- »(iii) [Any other relevant documentation of a financial nature]

»Notes to Clause 16.1:

».... ....

»3. No rectification shall be allowed. Only clarifications on the submitted information may be requested.

».... ....

»Tenderers are NOT required NOR expected to submit, with their offer, any components of the tender document except those specifically mentioned in Clause 16.«

4. Il-financial bid form imsemmija fil-para. 16.1(f)(ii) hija meħmuża bħala Appendix A ma' din is-sentenza.

5. Intefġħu tliet offerti: dik ta' KPMG, dik ta' PWC u dik ta' terzi. L-offerta ta' PWC kienet għall-prezz globali ta' erbgħha u sebgħin elf euro (€74,000) u dik ta' KPMG għal īamsa u sebgħin elf euro (€75,000). Iżda fil-waqt illi mal-offerta ta' KPMG kien hemm ukoll breakdown tal-prezz b'tifsira ta' kif waslet għall-prezz globali, mal-offerta ta' PWC ma

kienx hemm *breakdown* bħal dik. Il-Ministeru għalhekk warrab l-offerta ta' PWC u b'ittra tal-14 ta' Ġunju 2016 għarrafha illi r-raġuni għal dan kienet illi:

»No breakdown of the overall price was provided, as required by ... ....  
... Clause 17.2 of the tender document.«

6. B'ittra tal-20 ta' Ġunju 2016 PWC ressjet oġgezzjoni kontra d-deċiżjoni li titwarrab l-offerta tagħha.
7. Bid-deċiżjoni tal-20 ta' Ottubru 2016, li minnha sar dan l-appell, il-Bord ta' Reviżjoni iddeċieda hekk:

»This Board,

»Having noted the Appellant's objection, in terms of the "reasoned letter of objection" dated 21 June 2016<sup>2</sup> and also through their verbal submissions during the public hearing held on 18 October 2016 had objected [sic] to the decision taken by the pertinent authority, in that:

»a) Pricewaterhousecoopers contend that its offer was unfairly discarded due to the fact that they, quite correctly, quoted a "global price", which according to the contracting authority should have been accompanied by a breakdown of the said quoted price.

»In this regard, the appellant maintains that by submitting a "global price", he has satisfied all the conditions as stated on the "bid form" of the tender document.

»Having considered the contracting authority's "letter of reply" dated 27 June 2016 and also their verbal submissions during the public hearing held on 18 October 2016, in that:

»a) The Ministry for Sustainable Development, the Environment and Climate Change maintains that in accordance with clause 12 of the tender document, bidders had to provide a breakdown of the overall price.

»In this particular case, if the bidder had any doubt about the interpretation of this clause, he should have sought clarifications, prior to the submission of his offer.

»Reached the following conclusions:

»1. This Board would like to justifiably treat this appeal by addressing two main issues, namely the "global price" and the "financial bid form" as follows:

---

<sup>2</sup> Id-data li tidher fuq l-ittra hija l-20 ta' Ġunju 2016.

»i) Global Price

»From the examination of the tender document, the Ministry for Sustainable Development, the Environment and Climate Change is requesting a price for a particular professional service, which in this case is auditing services.

»This board notes that there is no bill of quantities which needs to be completed by the prospective bidder. The contracting authority had also options to choose from either a global price or a unit price or a fee based price. However, the contracting authority opted to choose a “global price” quote. In this particular case, *Pricewaterhousecoopers* quoted, as requested in the tender document, a global price for the auditing services which are to be carried out.

»In this regard, this board opines that the appellant adhered to the conditions as laid out in section 1.3 of the tender document, which states that “This is a Global Price Contract”.

»ii) Financial Bid Form

»This board notes that page 54 of the tender document lays down the grid form to enable the bidders to quote the global price. At the same time, the financial bid form does not indicate how the “global price” is to be broken.

»It is highly logical that the “global price” quoted does not necessitate a breakdown as the quoted price is for professional services *i.e.* auditing services.

»With regards to the contracting authority’s contention that in accordance with clause 17.2 which stated that “The tenderer must provide a breakdown of the overall price etc.”, this board would like to justifiably point out that when and where a breakdown of the overall price is to be submitted, the tender document should specify the “headings” or “details of divisions” under which the bidder is bound to submit the breakdown.

»In this particular case, there was no bill of quantities to be completed as the latter did not apply to the tendered professional services.

»This board opines that clause 17.2 was a standard clause applicable to tenders where a breakdown of the total price was highly indicative for valuation purposes. In this particular case, once the professional service is delivered, payment thereto is made in accordance with the quoted price.

»This board, apart from the fact that it has not been credibly proven that the breakdown of the “global price” was necessary, also opines that the reason given for the rejection of the appellant’s offer does not merit a discarding of the latter.

»2. From the submissions made during the public hearing and from the testimony given by the contracting authority, it was confirmed that perhaps the tender specifications should have been more direct and precise.

»In this regard, this board would like to emphasize the fact that the Ministry for Sustainable Development, the Environment and Climate Change is in duty bound to issue specifications in a tender document which are clear and without the necessity of having various interpretations or misunderstandings.

»In this particular case, this board is credibly convinced that if the breakdown of the global price was mandatory, the contracting authority should have issued a financial bid form showing the detailed section under which a breakdown is necessary.

»At the same instance, the breakdown should be uniform for all bidders so that the comparison would be possible. In this regard, the financial bid form showed no breakdown necessary but a global price for the tendered services.

»In view of the above, this board finds in favour of *Pricewaterhousecoopers* and recommends that:

»a) The appellant's offer is to be reintegrated in the evaluation process;

»b) The deposit paid by *Pricewaterhousecoopers* should be fully refunded.«

8. *KPMG* resqet appell minn din id-deċiżjoni b'rikors tad-9 ta' Novembru 2016 li għaliex *PWC* wieġbet fl-1 ta' Dicembru 2016 u l-Ministeru wieġeb fis-6 ta' Dicembru 2016.

9. L-ewwel aggravju ta' *KPMG* ġie mfisser hekk fil-qosor:

»Il-Bord ta' Reviżjoni kien ... żbaljat meta sostna illi, ladarba dan kien *global price contract* ma kien hemm ebda obbligu illi l-offerenti jipprovd *breakdown* tal-prezz. Dan għaliex ladarba fis-sejħa għall-offerti ntalbet *breakdown* l-ebda offerent ma kellu l-jedd illi sempliċiement jinjora dak li ntalab mill-awtorità kontraenti.«

10. Marbut ma' dan l-ewwel aggravju huwa t-tielet aggravju, li effettivamente huwa tweġiba għall-argumenti mressqa minn *PWC*. Billi l-ewwel u t-tielet aggravji huma marbuta, l-qorti sejra tqishom flimkien. It-tielet aggravju ġie mfisser fil-qosor hekk:

»Rigward in-nuqqas tal-awtorità kontraenti illi tipprovdi *grid*, *table* jew indikazzjonijiet dettaljati dwar in-natura tal-*breakdown* l-argumenti tal-bord m'għandhomx mis-sewwa għaliex id-dokumenti tas-sejħa stess kienu jispecifikaw illi bħala parti mill-offerta finanzjarja/*bill of quantities* tagħhom, l-oblaturi setgħu jiprovvdu kwalunkwe dokument ieħor illi seta' jkun siewi.«

11. Għal dawn l-aggravji *PWC* essenzjalment wieġbet illi għalkemm para.

7.2 Jrid li jingħata *breakdown*, dak il-paragrafu huwa biss "klawżola li hija dejjem inkluża iżda mhux dejjem applikabbli". Tgħid illi d-dokumenti tas-sejħa għal offerti minn dipartimenti tal-gvern jitfasslu fuq *template* imħejji mid-Dipartiment tak-Kuntratti b'diversi paragrafi li wħud minnhom huma applikabbli għal certi tipi ta' Kuntratti (e.g. jekk hux *global price* jew *unit price* jew *fee based*) u oħrajn għal tipi oħra. L-awtorità kontraenti meta tfassal is-sejħa tagħżel liema paragrafi żżomm u liema tħassar. Għalkemm taqbel illi para. 17.2 huwa fost dawk li l-awtorità kontraenti ma għandhiex "fakoltà li tħassar", madankollu tgħid illi "dan l-artikolu [17.2] jaapplika biss meta l-awtorità kontraenti tagħżel li titlob *breakdown* billi tagħżel il-formula adattata mill-formuli annessi mat-*template* u tipprovdi b'mod ċar kif għandu jiġi maqsum il-prezz globali". Fost il-*financial bid forms* li hemm fit-*template* il-Ministeru fil-każ tallum għażeł waħda li ma fihix post fejn tagħmel *breakdown* għalkemm seta' għażeł waħda b'post għal *breakdown*; dan, fil-fehma ta' *PWC*, ifisser illi *breakdown* ma hijex meħtieġa, minkejja dak li jgħid il-para. 17.2.

12. Din il-qorti ma taqbilx illi *breakdown* ma jibqax relevanti meta l-offerta tkun bi prezz globali. Kif sewwa tosserva *KPMG*, meta l-kuntratt jingħata, bħal fil-każ tallum, lill-offerta l-aktar ekonomikament vantaġġ-

juža (li mhux dejjem tkun l-orħos waħda), il-mod kif l-oblatur jasal għall-prezz globali jista' jkollu relevanza qawwija. Hekk, offerta li tiswa elf euro (€1,000) tista' tidher aħjar minn waħda li tiswa elf u ħames mijja (€1,500). Iżda jekk imbagħad issib illi l-ewwel offerta tagħtik għaxar (10) sigħat ta' servizz b'mitt euro (€100) għal kull siegħha u t-tieni offerta tagħtik tletin siegħha (30) b'ħamsin euro (€50) għal kull siegħha, jista' jkun li aktar tkun taqbillek it-tieni offerta.

13. Il-fatt illi l-para. 17.2 baqa' jidher fost il-kondizzjonijiet tas-sejħha għal offerta jfisser illi dak il-paragrafu għandu jingħata effett u mhux, kif tgħid PWC, jitqies "mhux applikabbi". Dan, wara kollox, huwa prinċipju fondamentali tal-ermenewtika legali<sup>3</sup>.
14. Ma tistax taħrab mill-kondizzjoni imposta bil-para. 17.2 billi tgħid illi l-*financial bid form* ma fihiex post għall-breakdown, u illi l-para. 16 igħid illi "Tenderers are not required nor expected to submit, with their offer, any components of the tender document except those specifically mentioned in Clause 16". Il-para. 16.1(f)(iii) stess igħid illi l-oblatur għandu jipprovdi "any other relevant documentation of a financial nature". Il-fatt illi fid-dokument tas-sejħha dawk il-kliem qiegħdin f'parentesi kwadri ma jnaqqasx mill-forza kuntrattwali tagħhom u hija biss asserżjoni gratuwita ta' PWC illi kienet "biss ... svista tal-Ministeru li ma ġassarx paragrafu (iii)".
15. Lanqas ma huwx konklużiv l-argument ta' PWC illi "t-tenderers ma jistgħux jaqbdu u jipprovdu breakdown huma ... . . . . Ma jistax isir

---

<sup>3</sup> Art. 1004, Kod. Civ.

paragun oggettiv ta' *financial bid forms* jekk kollha għandhom *break-down differenti*". Il-prezz totali ma ngiebx mill-arja: kull oblatur qies il-fatturi li jikkomponu l-prezz li jrid jitlob, u *breakdown* ifisser li jiġu elenkti dawk il-fatturi u l-prezz mitlub għal kull wieħed minnhom biex, meta tgħoddhom, tasal għall-prezz globali.

16. Il-qorti għalhekk tilqa' l-aggravju li jrid illi biex offerta titqies valida l-oblatur kellu jiprovd *breakdown* kif irid il-para. 17.2 tal-kondizzjonijiet tas-sejħa.
17. Dan ifisser bilfors illi l-offerta ta' PWC kellha titwarrab, jew setgħet PWC tintalab tagħti t-tagħrif meħtieġ biex tkompli titqies fost l-offerti validi? Fit-tieni aggravju tagħha KPMG tgħid illi "lanqas huwa aċċettabbli l-argument ta' PWC illi l-awtorità kontraenti setgħet jew messha titlobha kjarifika". Kompliet tfisser l-aggravju hekk:

»Wieħed mill-argumenti mressqa minn PWC quddiem il-Bord ta' Reviżjoni kien fis-sens illi jekk l-awtorità kontraenti kellha problema bl-offerta ta' PWC hija setgħet facilment titlob kjarifika mill-offerent u, anzi, kienet obbligata illi tagħmel dan.

»Illi anke hawn, l-esponenti ma taqbilx. Skont in-noti għal artiklu 16.1, fir-rigward tal-offerta finanzjarja, *no rectification shall be allowed. Only clarifications on the submitted information may be requested.*

»Kif intqal, PWC stess tammetti fl-oġgezzjoni tagħha illi hija ma pprovdietx *breakdown* tal-prezz globali. Huwa ċar illi ladarba din l-informazzjoni ma ngħatatx, din ma kinitx materja ta' "kjarifika", u dan għas-sempli raġuni illi ma jistax jiġi kjarifikat element illi ma jinsabx fl-offerta. Kieku l-bord ta' evalwazzjoni talab kjarifika, kien ikun qiegħed jistieden lil PWC sabiex tiprovd informazzjoni illi ma tinsabx fl-offerta originali tagħha. Dan imur lil hemm minn sempli kjarifika, u jwassal għal bdil fl-offerta nfisha. Naturalment, tali rettifikasi kienet tkun mhux biss bi ksur tas-sejħa għall-offerti iżda wkoll ta' preġudizzju għall-oblaturi l-oħra, ibda biex għall-esponenti illi tat id-dettalji mitlubin minnha fis-sejħa.

»Awtorità kontraenti ma tistax tistieden lill-offerent sabiex jirrettifika l-offerta tiegħi wara l-għeluq tas-sejħa għall-offerti ħlief fejn huwa espliċitament permess fis-sejħa għall-offerti. Li tintalab informazzjoni li ma tinstabx fl-offerta originali jmur kontra l-principji tat-trasparenza u tal-kompetizzjoni illi huma essenzjali fil-proċeduri tal-għotxi ta' kuntratti

pubbliċi. Mhijiex ġustifikazzjoni illi l-awtorità tkun qed tiprova tkun prattika. Dan huwa prinċipju illi ilu ferm stabbilit fl-ambitu tal-liġi Ewropea.«

18. PWC fil-fatt tiċħad illi hija qatt qalet illi l-awtorità kontraenti kellha titlobha, bħala kjarifika tal-offerta tagħha, biex tagħti l-breakdown meħtieg. Hija tgħid illi l-posizzjoni tagħha dejjem u konsistentement kienet illi ebda breakdown ma kien meħtieg u illi għalhekk l-awtorità kontraenti ma kellhiex għalfejn titlob breakdown.
19. Bla ma tidħol fil-kwistjoni jekk PWC ressqitx jew le dan l-argument, il-qorti tosserva illi l-kondizzjonijiet tas-sejħha ma jippermettux “rectification” jew korrezzjoni tal-offerta iżda jippermettu “clarifications”. Issa jekk tagħmel offerta li tiswa elf euro u mbagħad tgħid illi č-ċifra kellha tkun mhux elf euro iżda disa’ mijha jew elf u mijha tkun qiegħed certament tagħmel korrezzjoni jew rectification tal-offerta. Iżda jekk l-offerta kienet u baqgħet ta’ elf euro u sussegwentement tfisser li s-somma ta’ elf euro wasalt għaliha billi għoddejt għaxar partiti ta’ mitt euro kull waħda ma tkun qiegħed tagħmel ebda korrezzjoni tal-offerta iżda biss tfisser kif wasalt għaliha: fi kliem ieħor tkun qiegħed tagħmel kjarifika tal-prezz, wieħed mill-elementi li ġà qiegħed fl-offerta u li bil-kjarifika mhux sejjjer jinbidel.
20. B’hekk ma tkun qiegħed tieħu ebda vantaġġ mhux xieraq: ma tkunx biddilt l-offerta biex tagħmilha aktar kompetitiva jew vantaġġjuža għalik għax l-offerta tkun baqgħet li kienet. Jekk kull ma jkun meħtieg biex offerta ma titwarrabx ikun li tippermetti kjarifka bħal din, certament ma tkunx miżura proporzjonata li – kif trid li jsir KPMG – il-kjar-

ifika ma tippermettihiex u l-offerta twarrabha. Iżjed u iżjed il-miżura ma tkunx proporzjonata jekk, kif tosserva *PWC* fit-tweġiba tagħha, tkun ħloqt dubju dwar l-interpretazzjoni tal-kondizzjoniet tas-sejħha billi fl-imgħoddi f'każijiet bħal dak tallum tkun aċċettajt offerti mingħajr *breakdown* għalkemm kien hemm kondizzjoni bħal dik tal-para. 17.2.

21. Fil-fehma tal-qorti, għalhekk, għalkemm il-kondizzjoniet tas-sejħha jridu *breakdown* u l-offerta ta' *PWC* ma tatx dak il-*breakdown*, il-konseguenza ma għandhiex tkun li titwarrab l-offerta iżda li *PWC* tingħata żmien biex tagħmel il-kjarifika meħtieġa u l-offerta tagħha, wara li ssir dik il-kjarifika fiziż-żmien li jingħata, titqies flimkien ma' dik ta' *KPMG*.
22. Il-qorti għalhekk tirriforma d-deċiżjoni tal-Bord ta' Reviżjoni: tikkon-fermaha fejn ornat illi l-offerta ta' *PWC* titqies fost l-offerti validi b'dan, iżda, illi qabel ma jsir hekk *PWC* għandha tingħata żmien sabiex tagħti *breakdown* biex tfisser kif waslet għall-prezz globali tal-offerta tagħha kif igħid u jrid il-para. 17.2 tas-sejħha għal offerti.
23. Fiċ-ċirkostanzi kull parti għandha tħallas l-ispejjeż tagħha

Silvio Camilleri  
President

Giannino Caruana Demajo  
Imħallef

Noel Cuschieri  
Imħallef

Deputat Registratur  
mb

## **Appendiċi A**

### **VOLUME 4 - FINANCIAL BID**

N.B - Three decimal points do not exist as currency; therefore such offers cannot be accepted. Offers are to be submitted up to two decimal points.

*Global price for Auditing Services to the Eco-Contribution Approving Body. Audit upon the Procedures of Packaging Waste Years 2013 and 2014 as outlined in the Tender Document, Advert Number ...../.....:*

Description	Total including Taxes, Other Duties & Discounts <u>but</u> exclusive of VAT
	Amount in Euro (€) €..... Amount in Words: ..... ..... .....
<b>AUDITING SERVICES TO THE ECO-CONTRIBUTION APPROVING BODY. AUDIT UPON THE PRODUCERS OF PACKAGING WASTE YEARS 2013 AND 2014.</b>	

Signature: .....

*(the person or persons authorised to sign on behalf of the tenderer)*

Date: .....